



## Leadership Development Intern (Atlanta, GA)

Developing Entrepreneurs—since 1858

Are you competitive, driven and goal-oriented?

Do you like to interact with people and build relationships?

Have you ever wanted to run your own business?

### THE OPPORTUNITY:

The Southeast region of Hajoca has a twelve week paid rotational internship opportunity in a fast paced environment. Interns will receive hands-on experience in every aspect of wholesale distribution and be coached by experienced mentors. The internship is spent in a profit center, learning the logistics and operations side of the business. This is done by performing shipping and receiving functions, deliveries, etc. After that the intern will then be exposed to the sales side of the business by interacting with customers and vendors in counter sales, inside sales and outside sales.

During the final four weeks interns will devote some of their time to a special project to further test and hone their operational, sales and service skills. While still under the supervision and instruction of their mentor, this project challenges interns to think critically and solve real life problems faced everyday by industry professionals. The project will be assigned by the profit center manager and be applicable to the location and needs of the team.

### ABOUT HAJOCA:

Since 1858, Hajoca has been developing leaders and entrepreneurs.

Hajoca Corporation is the nation's largest privately held wholesale distributor of plumbing, heating and air-conditioning, industrial pipes-valves-fittings, pool and waterworks supplies for residential, commercial, industrial and infrastructure construction. We have over 475 locations throughout the United States and Canada, representing the premier product lines in our industry. Since 1858, Hajoca has been blending the strengths and clout of a large company with freedom and opportunity for employees. The company will continue to grow and prosper because our fundamental business philosophy works: emphasis on entrepreneurial spirit, expert knowledge, strong incentives for our employees, and devotion to Hajoca's proven business principles of "Service, Integrity, Reliability. The Management Development Program at Hajoca is a fast-track training path for external applicants interested in earning a role as the Manager of a Hajoca location. High-potential candidates with little-to-no industry experience learn every aspect of the distribution of plumbing, heating, and industrial supplies through a rigorous three-year hands-on program.

**QUALIFICATIONS:**

- A Bachelor's Degree is required to be considered for the program
- GPA of 3.0
- An ability and willingness to work in all areas in the region applied (may require relocation)
- A strong desire to lead a team and run your own business
- Experience leading teams, groups, clubs, or sports teams
- Demonstrated leadership skills in professional, educational, and/or social experiences
- Above average intelligence
- Goal-orientation, a competitive spirit, and a take-charge attitude
- The ability to perform a wide-range of tasks, with an equal blend of interpersonal and analytical skills
- Entry-level work experience in people or project supervision, sales, operations, and/or customer service is a plus.

Hajoca Corporation is an Equal Opportunity/Affirmative Action Employer (EOE and M/F/Disability/Veterans.) We are a drug free workplace, with pre-employment drug screening required. Employment is contingent upon successful completion of a background investigation.

**INTERESTED?**

Apply on the [Hajoca Careers Page](#)

Email Natalie McGee – [natalie.mcgee@hajoca.com](mailto:natalie.mcgee@hajoca.com)

Attend a Hajoca Sales Program Session – view full schedule at [uasalesprogram.com](http://uasalesprogram.com)