



GALLO CAREERS | YOUR PERFECT PAIRING



E&J Gallo Winery

Sales Leadership Development Program

(<http://www.gallocareers.com/sldp>)

Uncork your potential in the fast-paced world of wine. The challenge, the pace, and the opportunity are like no other; and we're looking for the best of the best. Do you have demonstrated leadership and a competitive streak? Show us your drive and determination to succeed in the exciting world of sales and marketing, and we'll help you reach for the top.

TAKE THE FAST TRACK

Learn consumer goods sales and management from the inside out with a concentrated three-phase program that adapts to your personal pace.

Phase I-Distributor Sales Representative

Gain front-line, hands-on experience, classroom training, and in-depth product knowledge while you master skills in direct sales, territory management, merchandising, and customer service.

Phase II-District Sales Manager

Assume a direct leadership role in planning sales and promotional activities through hands-on experience managing and motivating a sales team.

Phase III and Beyond-Area Sales | Market Development Manager

In your first "market assignment" you'll have the opportunity to manage a larger team as they develop markets through independent distributors and their organizations

Other positions: Customer Development, Shopper Marketing, Brand Marketing, On-Premise Consultant, Direct To Consumer, Upper Distributor Management and more...

THREE YEARS STRONG
TOP 50 GLASSDOOR 2019 BEST PLACES TO WORK

FOUR IN A ROW

TOP 50 GLASSDOOR 2020
BEST PLACES TO WORK

CONNECT WITH US!

CONNECT WITH US!

Facebook - [E & J Gallo Winery](#)

LinkedIn - [E. & J. Gallo Winery](#)

Twitter- [@gallocareers](#)

Instagram- [lifeatgallo](#)

[Eastern Area Instagram- gallocareers_eastern_mega](#)

Northern Area Instagram- [@gallocareers_northernarea](#)

Western Area Instagram- [@gallocareers_westernregion](#)

Southern Area Instagram- [@gallocareers_southernregion](#)

Gallo African American Network Instagram- [@diversityinwine](#)

Women of Wine & Spirits Instagram- [@womenofwineandspirits](#)